



2024 TRADE EXHIBITORS

INFORMATION



We invite you to apply for an Aviation Trade, Market or Training Stand at Warbirds Over Wanaka International Airshow 2024.

Warbirds Over Wanaka 2024 is the 17th International Airshow held at Wanaka Airport.

This is an opportunity for you to sell your products and services to a captive market of around 55,000 people during the three-day Airshow period.

Stand sites are limited so please apply early. Read this information carefully and then fill out the application online.

Please note:

- You must fill in the online application form in order for us to consider your application.
- Once confirmed, you are required to pay a deposit when we invoice you.
- All stands will be mixed together inside the marquee and outside stands.
- Airshow gates open at 7:30am each day.
- No applications will be accepted after 1st March 2024

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Warbirds Over Wanaka International Airshow 2024

Aviation Trade, Market & Training Stands

1. Sites

The prime site for the Warbirds 2024 Aviation Trade Stands & Market Stands is 2 large marquees on the flightline beside the crowd. Alternatively, you may choose to have your own site outside the main marquees. We expect over 130 unique stands and this is an opportunity for customers to purchase your products/services and find out more about your business.

2. Key Points

Thursday 28 th March	Set up day 8am – 5pm
Friday 29 th March	Warbirds Airshow Practise Day. All stands will be open to the public 10,000 people expected
Saturday 30 th March	Warbirds Airshow flying programme with all stands open. 25,000 people expected
Sunday 1 st April	Warbirds Airshow flying programme with all stands open. 20,000 people expected.

The Airshow gates open at 7.30am each day for the enthusiasts! Stand holders are expected to be onsite from 8am to 4.30pm over the three days of the Airshow. The official Airshow flying programme runs from 10am to 4pm on the Saturday and Sunday.

Please see www.warbirdsoverwanaka.com for more Airshow information as it comes to hand.

3. Aviation Trade, Market & Training Stands are available as follows:

Inside Marquees

A. Stand in marquee (3m x 3m)
= \$1095 +GST

B. Stand in marquee (6m x 3m) =
\$1315 +GST

Your stand will include:

- Your stand with display boards (see overleaf)
- Security of your site for the three days
- 3 x 3 day Exhibitor passes for your staff. Additional exhibitor passes can be purchased for \$50 +GST each (max 2); please indicate this on the application form.
- An official Airshow programme which includes a listing of your stand location.
- Recycling/collection of all packing waste (if you have a large amount please advise us prior)
- Car parking for one car in the Exhibitor car park.

Outside Stands

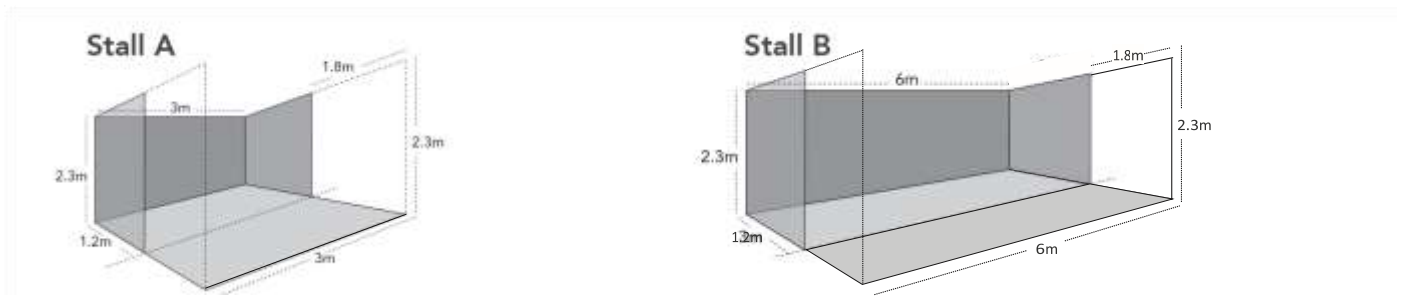
C. Stand on bare ground (3m x 3m)
= \$1095 +GST

D. Stand on bare ground (6m x 6m)
= \$1315 +GST

E. Stand on bare ground (other size)
= POA

NB. If you would like to secure a premium site (front row on the flightline) this will be \$300 +GST additional to the price listed. There is very limited space for premium sites so please apply early and request on the application form. Your stand will include:

- The stand bare site
- Security of your site for the three days
- 3 x 3 day Exhibitor passes for your staff. Additional exhibitor passes can be purchased for \$50+GST each (max 2); please indicate this on the application form.
- An official Airshow programme which includes a listing of your stand location.
- Recycling/collection of all packing waste (if you have a large amount please advise us prior)
- Car parking for one car in the Exhibitor car park.



Display boards will only come out to 1.2 metres on the sides, leaving you room for your own equipment or display.

NB: Your stand will be placed at the Operations Manager's discretion. We advise you before finalising.

IMPORTANT NOTES:

- We will not be taking any commission on your sales.
- Should you require a larger space please indicate this on the application form and we will provide pricing.
- All sites and all facilities will be mapped accurately. Your input of correct measurements is crucial. We will be strict on any trailers or tow bars taking up more space than booked and you will be relocated on arrival if you don't fit within your allocated site.
- Additional equipment may be ordered on the application form.
- If you are providing your own marquee, please ensure it is suitable for unexpected severe weather conditions.

4. Other information

- Power to your site is available at an additional cost, please book power on the online application form.
- All vendors using power at Warbirds Over Wanaka 2022 must comply with the AS/NZS3000:2007 Electrical Installations Standard and AS/NZS3002:2008 Electrical Installation - Show and Carnivals Standard (www.standards.co.nz).
- All vendors will be checked to confirm compliance upon arrival before they are able to connect to any power source on site. (Electrical Warrant of Fitness, all cables with current test tags).
- Failure to comply with these requirements will result in the vendor being removed from site, until compliance to the above Standards are met. The Warbird's power supplier will charge for servicing equipment at \$90 per hour.
- Exhibitors may bring their own Generator on site; the generator noise must be less than 75dBa at 1m in order to minimise the disruption to other site holders and members of the public.

Power will be supplied as follows:

- up to 16 amps, single phase 10 amp plugs - \$200 + GST
- 16 amps or over, to a maximum of 32 amps, single phase - \$330 + GST
- Over 32 amps, up to 48 amps and/or any 3 phase connection up to 48 amps - \$530 + GST
- There will be no ATMs or cash out facilities available at the Airshow, please ensure you have adequate cash floats prior to each day.
- Our Health & Safety consultant will be onsite on Thursday to chat with you about safety while at Warbirds Over Wanaka. Please ensure you comply with all aspects of the Health and Safety Act (refer to process

outlined below). Once we have confirmed your acceptance to Warbirds you will be provided with details on how to register your H&S information.

- Programme advertising: This is an opportunity to get your name out to Airshow attendees. The printed programme options are on the application form with only digital files accepted and they must be emailed to the Warbirds office by 11th December 2023. File specs: High resolution pdf, Eps or Jpeg (300dpi), CMYK, all fonts embedded.

5. Health and Safety Process

- Participation as an aviation trade, market or training stand holder ('Contractor') at Warbirds Over Wanaka is in accordance with compliance under the Health and Safety at Work Act 2015.
- Both Warbirds and contractors are equally responsible for providing and maintaining a safe work environment for workers and visitors to the site and for ensuring that all parties have taken reasonably practicable steps to prevent harm within the site.
- Contractors registering at Warbirds will be required to provide sufficient information and documentation to ensure that Warbirds is satisfied with their health and safety systems in place.
- Failure to provide sufficient information may result in the contractor being denied approval to enter the site.
- This information includes electrical and gas compliance, restriction of vehicle movement on and off the site after designated setup time/before designated breakdown of the site.
- Health and safety information will be requested after Warbirds has confirmed your application.

6. Terms and Conditions for all Aviation, Market & Training Stand holders

- a) All stands must be set up no later than 5.00pm on Thursday 28th March 2024
- b) All stands must operate for the entire three days of the event.
- c) All fees relating to each stand must be paid prior to the event, any unpaid fees will result in your site being cancelled.
- d) Once payment is made each exhibitor will be issued with three x 3-day exhibitor passes and one trade vehicle pass. Further staff exhibitor passes can be requested on the application form.
- e) You must comply with parking location instructions. Any vehicles allowed on the main trade site area must remain there for the duration of the activity.
- f) Trade Exhibitors who use signage to advertise their site must have clear and aesthetically appealing signage. Exhibitors must provide their own means of displaying signs securely, all signage must be within the boundary of the exhibitors' site.
- g) Security will be on the airfield each night and no camping will be allowed.
- h) All sites must be vacated on Sunday evening 31st March
- i) Please note that no trailers or equipment are to be left on your stand on Sunday night.
- j) Warbirds Over Wanaka reserves the right of acceptance and placement of your stand.
- k) In the event that Warbirds is cancelled, before the event starts, a \$50 administration fee will be deducted from any refund to stall holders.
- l) There will be no refund if the air show runs on two or more days.
- m) In the event that the vendor cancels their stand after the 20th February 2024, their deposit is non-refundable.
- n) Trade Exhibitors are responsible for the insurance cover of their stall during the show, including Airshow pack in/pack out period. Warbirds carries no insurance or liability cover for Trade Exhibitors' personal or business items.

PLEASE COMPLETE THE ONLINE FORM